

DOSSIER DE CRÉDIT ÉTRANGER

Date : 9 mai, 2001

Address:

Reference:

COMPANY NAME: ABC JAPAN
 (ENGLISH STYLE: ABC JAPAN
 ADDRESS: Japanese Bldg., Nihonbashi 1-chome, Chuo-ku, Tokyo 000-0000 Japan
 TELEPHONE: 03-0000-0000

TDB COMPANY CODE: 11111111
 TIC: Primary Line 366-16 Secondary Line 366-17
 STOCKS: Listed on the Tokyo Stock Exchange (1st Section)
 SECURITY CODE: 6762
 REP. DIRECTOR: Hiro Roshima
 INCORPORATED: December 1935
 CAPITAL: 32,641,976 thousand yen
 LINE OF BUSINESS: Mfg. of materials for electronic equipment
 SALES: 389,349 million yen (March 1999)
 BANKS: Bank of Japan- (Japan Branch), Japanese Bank (Japan Branch), etc.
 EMPLOYEES: 7,498

SALES RANKING BY INDUSTRIAL CATEGORY: (Not Available if used NA)

National:	2nd among	199 companies
Prefectural:	2nd among	21 companies

CREDIT RATING

CREDIT FACTORS	MARKS	CREDIT RANGE
History	1 ~ 5	[x] A (86 ~ 100)
Net Worth	0 ~ 12	
Business Scale	2 ~ 19	[] B (66 ~ 85)
Profitability	0 ~ 10	
Financial Condition	0 ~ 20	[] C (51 ~ 65)
Management	1 ~ 15	
Business Vitality	4 ~ 19	[] D (36 ~ 50)
Additional Marks if necessary	+1 ~ +5	
Demerit Marks if necessary	-1 ~ -10	[] E (Below 35)
TOTAL (/100)	86	

When it is judged that the total marks for the first seven credit factors are not sufficient to reflect the actual status of the company, some additional marks may be given.

The TIC (*Teikoku Databank Industrial classification*) is used exclusively for Teikoku Databank's information in order to sort out numerous kinds of industries in Japan. The major codes of the TIC are based on Japan Standard Industrial Classification which is authorized by Management and Coordination Agency, one of the governmental offices in Japan.

REMARKS
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Tokyo, Japan

AUTHORIZED CAPITAL: 480,000,000 shares
MANAGEMENT: ('+'=active, 'RD'=rep. director)

PAID-UP CAPITAL: 133,189,659 shares / Par 50 yen

President (RD): Hiro Roshima +
Managing Director: Saito Sushi +
Managing Director: Japanese Hiroshima +

Senior Managing Director: Moto Suzuki +
Managing Director: Tokyo Japan +
There are seven more directors and four auditors.

PRINCIPAL SHAREHOLDERS AND RESPECTIVE HOLDINGS / NUMBER OF SHAREHOLDERS: 6,327

Japan Trust & Banking	(5.02%)	6,694,000 shares
Japan Electric Industrial Co.	(4.69%)	6,249,000 shares

FACILITIES: Branch & sales offices in 35 locations; Laboratories in 6 locations; Factories in 14 locations

<u>BANKS (BRANCHES)</u>	<u>NOTES DISCOUNTED</u>	<u>SHORT-TERM LOANS</u>	<u>LONG-TERM LOANS</u>
Bank of Japan (Japan)			
Japanese Bank (Japan)			
<u>Other banks</u>			
Total (Millions of yen)		50	26

HISTORY

This joint-stock company was incorporated in December 1935. January 1967 the stock was listed on 1st section of Tokyo Stock Exchange. May 1978 the head office was moved to the present address from 123, Japanese 2-chome, Chiyoda-ku, Tokyo. March 1983 corporate name was changed to the present style from Tokyo Japanese K.K. There are overseas 42 consolidated subsidiaries and 4 group companies.

Mr. Hiro Roshima, President, was born in Tokyo on January 9, 1942. Graduate of Japan University (March 1964). Joined the subject in April 1964 and was chosen the president & rep. director in June 1998.

OPERATING RECORDS: (Millions of yen) ('-'=deficit, 'E'=estimate, 'T'=pretax income)

<u>YEAR ENDED</u>	<u>SALES</u>	<u>ORDINARY INCOME</u>	<u>NET INCOME</u>	<u>DIVIDEND</u>
March 1996	334,613	14,155	7,182	100.0 %
March 1997	351,268	24,419	11,059	100.0
March 1998	375,634	31,634	16,400	110.0
March 1999	397,699	43,097	20,021	120.0
March 2000	425,731	46,017	28,077	120.0
March 2001	389,349	38,690	21,604	120.0

OPERATION AND OUTLOOK

The subject is the world's largest maker of ferrite and magnetic tape and also is a major maker of electronic components. Sales during fiscal 2001 were broken down to magnetic materials 22.4%, electronic components 33.6%, recording devices 19.7%, IC, etc. 4.8%, and recording media 19.5%. In fiscal March 2001 total sales slid 8.5% year-on-year due to the appreciation of the yen or sagging demand for audio tapes. Ordinary income and net income fell below the previous term by 15.9% and 23.1%, respectively. Financial analysis values in the previous term far topped the norm in this line, showing a quite sound financial standing. Backed by smooth fund management and enriched capital reserve, the finance appears free from worries. In March 2002 term, it projects net income of 21 billion yen (down 2.8% year-on-year), ordinary income of 39 billion yen (up 0.8%), or operating profit of 13 billion yen (up 5.2%) on total sales of 390 billion yen (up 0.2%). It forecasts the yen rate of 115 yen to the dollar. It uninterruptedly is bent on developing new products and new technologies in a bid to enhance its competitiveness.

FINANCIAL INFORMATION: (Thousands of yen)

CONDENSED BALANCE SHEET (as of March 2001)

ASSETS		LIABILITIES	
Current Assets	274,179,000	Current Liabilities	88,695,000
		Long-Term Liabilities	<u>17,815,000</u>
Fixed Assets	252,684,000	Total Liabilities	106,510,000
Tangible Fixed Assets	216,786,000	SHAREHOLDERS' EQUITY	
Intangible Fixed Assets	219,000	Capital Stock	32,641,000
Investments & Other Assets	35,671,000	Legal Reserve	67,416,000
Deferred Charges		Retained Earnings	320,290,000
		(Net Income for the Period)	21,604,000
		Total Shareholders' Equity	<u>420,347,000</u>
TOTAL	<u>526,863,000</u>	TOTAL	<u>526,863,000</u>

CONDENSED INCOME STATEMENT (from April 2000 to March 2001)

Sales	389,349,000	Extraordinary Profit	15,426,000
Cost of Sales	313,607,000	Extraordinary Loss	17,131,000
Gross Profit	75,742,000	Pretax Income	36,983,000
Selling and General Expenses	63,386,000	Provision for Income Taxes	15,379,000
Operating Profit	12,355,000	Net Income	21,604,000
Non-Operating Income	27,830,000	Unapprop. Income (Begin. of Term)	6,665,000
Non-Operating Expense	1,496,000	Interim Dividend	3,329,000
Ordinary Income	38,690,000		
		Unapprop. Retained Earnings (End of Term)	24,940,000

<u>FINANCIAL ANALYSIS</u>	<u>March 2000</u>	<u>March 2001</u>	<u>Average in Industry</u>
Net Worth Ratio	79.5 %	79.8 %	31.9 %
Current Ratio	325.3	309.1	155.1
Fixed Ratio	56.7	60.1	158.0
Ratio of Ordinary Income to Sales	10.81	9.94	3.41

Notes: Deficit if used (-)